



ARISTOCRAT LEISURE LIMITED

ABN 44 002 818 368

2015 HALF YEAR  
RESULTS ANNOUNCEMENT

RESULTS TO BE RELEASED  
TO THE MARKET

HALF YEAR INFORMATION GIVEN TO THE ASX  
UNDER LISTING RULE 4.2A

ARISTOCRAT LEISURE LIMITED  
BUILDING A PINNACLE OFFICE PARK  
85 EPPING ROAD  
NORTH RYDE NSW 2113



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## ARISTOCRAT LEISURE LIMITED

A.B.N. 44 002 818 368

### APPENDIX 4D

#### Half-Year Report

Half-year ended: 31 March 2015

Previous corresponding period: 31 March 2014

## Results for announcement to the market

				March 2015
				\$'000
<b>Statutory results</b>				
Revenue from continuing operations				699,243
Revenue from discontinued operation				-
<b>Total revenue</b>	up	72.3%	to	<u>699,243</u>
Profit from continuing operations after tax	up	23.1%	to	75,823
Profit from discontinued operation after tax	up	141.7%	to	<u>1,757</u>
<b>Profit from ordinary activities after tax</b>				<u>77,580</u>

## Dividends

	Amount per security	Franked amount per security	Record date for determining entitlements to dividends
<b>Current year – 2015:</b>			
- Interim dividend	8.0c	0.0c	2 June 2015
<b>Previous year – 2014:</b>			
- Interim dividend	8.0c	0.0c	4 June 2014
- Final dividend	8.0c	0.0c	2 December 2014

## Dividend Reinvestment Plan (DRP)

The Aristocrat Leisure Limited Dividend Reinvestment Plan (DRP) will not operate in respect of the 2015 interim dividend.

For further explanation of the above figures please refer to the review of operations and market presentations. Other financial information required by the Appendix 4D is contained in the financial statements.



**Review of Operations  
for the 6 months to 31 March 2015  
Aristocrat Leisure Limited  
ABN 44 002 818 368**

Key performance indicators for the current period and prior period are set out below on a normalised basis excluding significant items and results of discontinued operations. Refer to page 6 for a reconciliation of statutory profit to normalised profit after tax and before amortisation of acquired intangibles and details of significant items and discontinued operations.

A\$ million	Constant currency <sup>2</sup>			Variance vs 6 months to 31 March 2014	
	6 months to 31 March 2015	6 months to 31 March 2015	6 months to 31 March 2014	Constant currency <sup>2</sup> %	Reported %
<b>Normalised results<sup>1</sup></b>					
Total segment revenue from ordinary activities	620.3	685.0	394.7	57.2	73.5
Earnings before interest, tax, depreciation and amortisation (EBITDA)	214.1	243.4	110.0	94.6	121.3
Earnings before interest, tax and amortisation of acquired intangibles (EBITA)	172.7	199.3	86.6	99.4	130.1
Profit after tax	78.1	89.5	65.1	20.0	37.5
<b>Net Profit after tax before amortisation of acquired intangibles (NPATA)</b>	<b>96.3</b>	<b>110.1</b>	<b>66.0</b>	<b>45.9</b>	<b>66.8</b>
Earnings per share (fully diluted)	12.3c	14.1c	11.7c	5.1	20.5
Earnings per share before amortisation of acquired intangibles (fully diluted)	15.2c	17.3c	11.9c	27.7	45.4
Total dividend per share	8.0c	8.0c	8.0c	-	-
<b>Reported results</b>					
Profit after tax	67.4	77.6	57.4	17.4	35.2
<b>Net Profit after tax before amortisation of acquired intangibles (NPATA)</b>	<b>85.6</b>	<b>98.2</b>	<b>58.3</b>	<b>46.8</b>	<b>68.4</b>
<b>Balance sheet/cash flow</b>					
Net working capital/revenue	18.5%	20.7%	28.8%	(10.3)pts	(8.1)pts
Operating cash flow	89.2	101.4	61.0	46.2	66.2
Normalised operating cash flow <sup>1</sup>	117.3	131.5	68.7	70.7	91.4
Normalised operating cash flow conversion <sup>1</sup>	121.8%	119.4%	104.1%	17.7pts	15.3pts
Closing (net debt)/cash	(1,241.7)	(1,476.9)	(233.7)	431.3	532.0
Gearing (net debt / consolidated EBITDA as defined in Credit Agreement)	2.7	2.9	1.2	125.0	141.7

<sup>1</sup>Normalised results and operating cash flow are statutory profit (before and after tax) and operating cash flow, excluding the impact of certain significant items and discontinued operations. Significant items are items of income or expense which are either individually or in aggregate, material to Aristocrat and are either outside the ordinary course of business or part of the ordinary activities of the business but unusual due to their size and nature. Discontinued operations relate to the Lotteries business which was sold on 29 September 2014 and the Japan Pachislot business which is being closed as announced on 21 April 2015.

<sup>2</sup> Results for 6 months to 31 March 2015 adjusted for translational exchange rates using rates applying in 2014.

The information presented in this Review of Operations has not been audited in accordance with the Australian Auditing Standards.

## Group performance summary

Normalised profit after tax and before amortisation of acquired intangibles ('NPATA') of \$110.1 million for the period represented a 66.8% increase (45.9% in constant currency) compared to \$66.0 million in the prior corresponding period. Revenue increased by 73.5% (57.2% in constant currency) due largely to the sustained performance in North American Gaming Operations across both Class III and Class II with the acquisition of Video Gaming Technologies Inc ('VGT') completed on 20 October 2014, outstanding growth in the Australian outright sales market and strengthening performance in

Digital. Normalised fully diluted earnings per share before amortisation of acquired intangibles of 17.3 cents represent a 45.4% increase on the prior corresponding period.

Normalised operating cash flow converted at 119.4%, generating \$131.5 million which was 91.4% higher than the prior corresponding period. The Group has continued to invest in talent and technology in line with our strategy during the reporting period, with a particular focus on key recurring revenue segments, and important outright sales markets.

Discontinued operations relate to the Lotteries business, sold in September 2014 and the Japan Pachislot business, significantly de-risked in fiscal 2014 and which is in the process of being closed (as announced 21 April 2015). While not meeting the accounting standards to treat Japan as a discontinued operation in the financial statements in the reporting period, this treatment has been adopted for the Review of Operations to enhance the understanding of users of the review and the Group's ongoing business operations and performance.

The Group's performance between periods is reconciled in the table below:

<b>A\$ million</b>	<b>6 months to 31 March</b>	
NPATA 2014	66.0	
Americas	76.3	↑
ANZ	10.2	↑
Digital	7.7	↑
International Class III	(7.1)	↓
D&D increase	(17.9)	↑
Interest Increase	(23.4)	↑
Income tax rate movement	(15.5)	↑
Foreign exchange movements	13.8	↑
<b>NPATA 2015</b>	<b>110.1</b>	

Strong growth in our North America business drove a \$76.3 million improvement in post-tax profit compared to the prior period, due to the inclusion of VGT Class II gaming operations, supported by improved outright sales share and significant share, fee per day ('FPD') and profit growth from our Class III premium gaming operations business.

Australia delivered significant share gains across key markets driven by the top performing Helix™ cabinet and strong performing new games. Digital delivered strong earnings growth due to continued growth in Facebook and successful iOS launches since the prior corresponding period.

Asia Pacific performance was flat, with strong sales into new Macau openings during the period offsetting reduced churn. Europe and South Africa declined due to weak demand.

The Group's strategic investments in talent and technology are delivering strong competitive product across all key markets and segments in line with its strategy.

The Group's interest charge and effective tax rate ('ETR') have both increased significantly following the acquisition of VGT.

## Regional performance summary

Operational improvement continues as is evidenced by the following key performance drivers across the Group's core segments during this reporting period:

1. Americas
  - Significant share and profit growth in the Class III premium gaming operations segment with the install base increasing 12.1% to 9,204 units, and FPD increasing by US\$6.88 to US\$50.15.
  - Revenue enhancement and floor optimisation initiatives in VGT Class II gaming operations commenced in H2 2014 drove an increase in average FPD of 11.1% to US\$38.64.
  - Incremental ship share in the outright sales segment, despite a declining market, on the strength of new and improved game content and strong market penetration of the new Helix™ cabinet.
  - Continued market penetration of the OASIS™ Onelink and OASIS™ HALo systems product offerings into the OASIS™ install base and across multiple platforms.
  
2. Australia and New Zealand
  - Strong ship share momentum continued in NSW with impressive share gains being delivered in Queensland and Victoria driven by continued efforts to build a portfolio of games which provides breadth of product categories and depth of performing games.
  - Since launch, the Helix™ cabinet has been the top performing cabinet across the key markets of NSW and Queensland.
  - In NSW, the share of units in the Top 50 has increased from 54% to 76% and has increased in Queensland from 14% to 44%.
  
3. International Class III
  - Secured market leading share of new Macau openings.
  - The recently released *Good Fortune*™ link continues to perform above floor in all venues it has been placed.
  - Successful launch of the new *Helix*™ cabinet throughout the Asia Pacific region.
  
4. Digital
  - Continued growth in Product Madness profitability driven by growth of *Heart of Vegas*™ in Facebook, and mobile.
  - Daily active user ('DAU') numbers averaged 716,672 and ending 772,616.
  - Overall average revenue per daily active user (ARPDau) was US 35c for the period with *Heart of Vegas*™ ARPDau during the period of US 42c.



## Revenue

Segment revenue increased \$290.3 million or 73.5% in reported currency (57.2% in constant currency). In addition to VGT, which drove \$160.3 million of the growth, revenue grew across all three of our strategic segments: Gaming Operations; Digital and Class III Outright Sales & Other.

The Class III premium gaming operations installed base grew 12.1% with average FPD increasing by 15.9% to US\$50.15. Combined with the inclusion of VGT Class II for the first time, this drove 286% growth in revenue from Gaming Operations and aggregated to an installed base of 29,585 units. In Digital, revenues increased 178% on a constant currency basis as the successful social iOS launches drove higher monetisation rates and daily active user numbers.

In Class III Outright Sales, overall North American ship share increased almost 3 ppts, despite a contraction in market size of approximately 25% over the prior corresponding period. Unit sales revenue was down 10.4%, driven by the sales volume decrease offset by an improvement in average selling price ('ASP'). Systems revenue was up 12.5% on the prior corresponding period, driven by sales of OASIS™ Onelink™ and OASIS™ HALo products and increased maintenance revenue. In Latin America, revenue in USD terms increased 41.0% due to growth in new unit sales volume combined with continued emphasis on recurring revenue.

In Australia & New Zealand revenue increased by 42.9% to A\$130.0 million in constant currency terms, primarily due to ship share gains in NSW, Queensland and Victoria. ASP increased 23.3% as a result of a more favourable product mix and the release of the *Helix*™ cabinet.

In International Class III revenue was down 15.5% to A\$52.9 million in constant currency terms, primarily driven by a decline in Europe and South Africa due to weak demand. Asia Pacific performance was flat, with strong sales into new Macau openings during the period offsetting reduced churn.

## Earnings

Segment profit increased \$138.6 million in reported currency, up 90.7% compared with the prior corresponding period (70.9% in constant currency).

Consistent with revenue delivery, earnings were strengthened by the inclusion of VGT as well as growth across our strategic segments, Class III premium gaming operations and Digital, both part of our increasing recurring revenue footprint.

The Group continues to invest significantly in better games through new talent and new technology, with ongoing efficiencies reinvested in core product development and capability. The Group's investment in D&D spend, as a percentage of revenue, was 12.3% (12.6% on a constant currency basis) compared to 14.2% of revenues in the prior corresponding period. Total reported spend increased \$28.1 million or 50.0% (39.6% in constant currency).

Corporate costs increased by \$6.9 million compared to the prior corresponding period driven by higher variable employee related costs and legal costs.

Amortisation of acquired intangibles increased by \$31.1 million, driven by the intangibles recognised on the acquisition of the VGT business.

Interest expense increased \$32.7 million to \$37.1 million reflecting the cash interest and amortisation of upfront fees on the US\$1.3 billion Term Loan B facility drawn down on 20 October 2014 to fund the VGT acquisition.

The ETR for the reporting period was 31.1% compared to 19.6% in the prior corresponding period. The increase in ETR is driven by mix of earnings particularly impacted by the acquisition of VGT.

## Reconciliation of statutory profit to NPATA

A\$ million	6 months to 31 Mar 2015	6 months to 31 Mar 2014
Statutory operating profit as reported in the financial statements	77.6	57.4
Amortisation of acquired intangibles (tax effected)	20.6	0.9
Reported profit after tax before amortisation of acquired intangibles (Reported NPATA)	98.2	58.3
Add back loss from discontinued operations - Japan	4.2	3.5
Add back (profit)/ loss from discontinued operations - Lotteries	(1.8)	4.2
Add back net loss from significant items	9.5	-
<b>Normalised Profit After Tax before amortisation of acquired intangibles (Normalised NPATA)</b>	<b>110.1</b>	<b>66.0</b>

## Significant items

A\$ million	6 months to 31 March 2015	
	Before tax	After tax
Reversal of impairment of Japan Pachislot business	6.2	6.2
Acquisition related transaction, integration and restructuring costs	(24.3)	(15.7)
<b>Net loss from significant items</b>	<b>(18.1)</b>	<b>(9.5)</b>

### Discontinued Operations:

The Group sold the Lotteries business in September 2014 and the Review of Operations has restated the prior corresponding period to reflect the treatment of this business as a discontinued operation. The Group announced the closure of the Japan Pachislot business on 21 April 2015 following the de-risking of this business via a significant impairment charge in fiscal 2014. While not meeting the accounting standards to treat Japan as a discontinued operation in the financial statements in the reporting period, this treatment has been adopted for the Review of Operations in the current period and the prior corresponding period to enhance the understanding of users of the review and provide focus on the ongoing operations of the Group.

### Significant items:

**Reversal of impairment of Japan Pachislot business:** The Group's reported result after tax for fiscal 2014 included an abnormal net loss of \$78.0 million relating to the impairment of the Japan Pachislot business. This related primarily to inventory and intangible assets. The \$6.2m reversal of the impairment charge recognised in the period relates primarily to the sale of units of BL2 for which the full inventory value had been impaired.

**Acquisition related transaction, integration and restructuring costs:** The Group's reported result after tax for the period included an abnormal expense of \$15.7 million relating to the acquisition of VGT for US\$1.3 billion. Costs incurred primarily represent transaction fees payable on completion to advisors, in addition to legal and consulting costs and restructuring costs arising from organisation changes made in relation to the VGT acquisition.

## Balance sheet and cash flows

### Balance sheet

The balance sheet can be summarised as follows:

<b>A\$ million</b>	<b>31 Mar 2015</b>	<b>30 Sept 2014</b>	<b>31 Mar 2014</b>
Net working capital	240.6	201.5	242.6
Other current/non-current assets	85.0	88.9	85.9
Property, plant and equipment	185.7	121.4	112.4
Intangibles	1,814.1	130.5	156.4
Other current/non-current liabilities	(127.9)	(88.6)	(56.5)
Net tax balances	65.6	81.1	79.5
<b>Funds employed</b>	<b>2,263.1</b>	<b>534.8</b>	<b>620.3</b>
Net debt	(1,476.9)	171.3	(233.7)
<b>Total equity</b>	<b>786.2</b>	<b>706.1</b>	<b>386.6</b>

The balance sheet was significantly influenced by the acquisition of VGT. The transaction closed on 20<sup>th</sup> October 2014.

Significant balance sheet movements from 31 March 2014 are:

*Net working capital:* As a percentage of annual revenue, net working capital reduced to 20.7% from 28.8%, due to a higher recurring revenue mix driven by the highly cash generative profile of VGT in addition to returns from improved cash management.

*Property, plant and equipment:* The \$73 million increase primarily relates to the acquisition of VGT.

*Intangible assets:* The \$1,658 million increase relates primarily to the acquisition of the VGT business – predominantly goodwill, customer relationships and technology intangible assets.

*Total equity:* The change in total equity reflects the result for the period, changes in reserves due to currency movements, net of dividends paid since the full year.

## Statement of cash flows

The movement in net debt (debt less cash), after eliminating foreign exchange movements is set out below:

<b>A\$ million</b>	<b>6 months to 31 March 2015</b>	<b>6 months to 31 March 2014</b>
<b>Net cash / (debt) - opening balance (30 September)</b>	<b>171.3</b>	<b>(208.2)</b>
<b>Net cash inflow from operating activities</b>	<b>101.4</b>	<b>61.0</b>
Investing cash flows	(1,477.9)	(38.7)
Financing cash flows	(52.7)	(46.9)
<b>Movement in net cash</b>	<b>(1,429.2)</b>	<b>(24.6)</b>
Effect of exchange rate changes on net debt	(219.0)	(0.9)
<b>Net (debt) - closing balance (31 March)</b>	<b>(1,476.9)</b>	<b>(233.7)</b>

Operating cash flow increased 66.2% compared to the prior corresponding period.

Normalised operating cash flow increased 91.4% compared to the prior corresponding period.

The increase in operating cash flows related to the inclusion of VGT as well as higher receipts from customers on higher revenues and cash management initiatives.

Total net cash outflows were \$1,429.2 million compared to net outflow of \$24.6 million in the prior corresponding period, largely reflecting the VGT acquisition.

Net debt at 31 March 2015 was \$1,476.9 million which was an increase of \$1,243.2 million from 31 March 2014 reflecting the new US\$1.3 billion Term Loan B.

The net cash outflow from investing activities primarily represents the purchase of VGT (\$1,431 million), investments in property, plant and equipment, including for gaming operations in North America and VGT.

The net cash flow from financing activities relates primarily to dividends. Dividend payments in the current period were \$9.1 million higher than in the prior corresponding period.

Cash flow in the statutory format is set out in the financial statements.

## Funding and liquidity

In October 2014, the Group refinanced its \$375.0 million bank debt facility with a new US\$1.3 billion Term Loan B facility maturing in October 2021. This new facility was fully drawn and used to fund the acquisition of VGT on 20 October 2014 as well as repay bank debt drawn under the existing facility. In addition, the company also put in place a new \$100 million Revolving facility at this time to provide for additional liquidity. This facility matures in October 2019 and remains undrawn. Both facilities are covenant lite.

Prior to 31 March 2015, the company repaid and cancelled US\$30 million from the Term Loan B facility, with US\$1.27 billion (\$1.67 billion) now outstanding.

The Group's facilities are summarised as follows:

Facility	Drawn as at 31 March 2015	Limit	Maturity date
Term Loan B facility	US\$1.27bn	US\$1.27bn	October 2021
Revolving facility	A\$0.0m	A\$100.0m	October 2019
Overdraft facilities	A\$2.6m	A\$7.6m	Annual Review

The Group's interest and debt coverage ratios as follows:

Ratio	31 Mar 2015	30 Sep 2014	31 Mar 2014
EBITDA*/interest expense**	7.0X	16.9X	14.4X
Debt/EBITDA*	3.2X	0.5X	1.3X
Net debt (cash)/EBITDA*	2.9X	(0.8X)	1.2X

\* EBITDA and interest expense are on a pro forma basis assuming a full year of ownership of VGT based on the preceding 12 month results. EBITDA represents Consolidated EBITDA for the new Group according to the definition in the Credit Agreement.

\*\* Interest expense shown above includes ongoing finance fees relating to bank debt facility arrangements, such as line fees.

## Credit ratings

As previously advised to shareholders, the company obtained credit ratings from both Moody's Investor Services and Standard & Poor's last year in order to support the launch of the US \$1.3 billion Term Loan B facility.

As at 31 March 2015, Aristocrat holds credit ratings of Ba2 from Moody's and BB from Standard & Poor's.

## Dividends

The Directors have authorised a dividend in respect of the half year to 31 March 2015 of 8.0 cents per share (\$50.7 million).

The dividend will be unfranked and is expected to be declared and paid on 3 July 2015 to shareholders on the register at 5.00pm on 2 June 2015. 100% of the unfranked dividend will be paid out of conduit foreign income. As a result of the Group's concentration of earnings outside Australia, dividends paid over the medium term will not be franked for the foreseeable future.

## Foreign exchange

Given the extent of the Group's global operations and the percentage of its earnings derived from overseas, its reported results are impacted by movements in foreign exchange rates.

In the 6 months to 31 March 2015, the Australian dollar was, on average, weaker against the US dollar when compared to the prior corresponding period. The impact of translating foreign currency (translational impact) increased revenue by \$64.7 million while increasing normalised profit after tax and before amortisation of acquired intangibles by \$13.8 million on a weighted average basis when compared with rates prevailing in the respective months in the prior year. This was further enhanced by transactional foreign exchange gains of \$4.3 million. However, the weaker Australian dollar impacted the Australian business segment margin.

In addition, as at 31 March 2015, the cumulative effect of the retranslation of the net assets of foreign controlled entities (recognised through the foreign currency translation reserve) was \$0.1 million (compared to \$51.3 million as at 30 September 2014).

Based on the Group's mix of profitability, the major exposure to translational foreign exchange results from the Group's US dollar profits. A US dollar 1 cent change in the US\$:A\$ exchange rate will result in an estimated \$2.5 million translational impact on the Group's annual profit after tax and before amortisation of acquired intangibles. This impact will vary as the magnitude and mix of overseas profits change.

Foreign exchange rates compared with prior corresponding periods for key currencies are as follows:

A\$:	31 March 2015	30 Sept 2014	31 March 2014	6 months to	6 months to
				31 March 2015	31 March 2014
				Average <sup>1</sup>	Average <sup>1</sup>
USD	0.7634	0.8752	0.9221	0.8118	0.9076
NZD	1.0195	1.1216	1.0661	1.0624	1.0947
JPY	91.72	95.73	94.83	95.31	92.63
EUR	0.7070	0.6898	0.6707	0.6909	0.6631
GBP	0.5164	0.5384	0.5544	0.5260	0.5522
ZAR	9.2784	9.8548	9.7818	9.2790	9.5374
ARS	6.7295	7.4184	7.3776	6.9724	6.4085

<sup>1</sup> Average of monthly exchange rates only. No weighting applied.

## Regional segment review

In this review, segment profit/(loss) represents earnings before interest and tax, and before significant items, charges for D&D expenditure, amortisation of acquired intangibles and corporate costs. The total amount of these items is disclosed in the Group's statement of comprehensive income. Constant currency amounts refer to 2015 results restated using exchange rates applying in 2014.

### Americas

US\$ million	6 months to 31 March 2015	6 months to 31 March 2014	Variance	Variance %
<b>Revenue</b>				
North America	333.2	190.3	142.9	75.1
Latin America	16.5	11.7	4.8	41.0
<b>Total</b>	<b>349.7</b>	<b>202.0</b>	<b>147.7</b>	<b>73.1</b>

US\$ million	6 months to 31 March 2015	6 months to 31 March 2014	Variance	Variance %
<b>Profit</b>				
North America	157.5	72.4	85.1	117.5
Latin America	4.3	3.8	0.5	13.2
<b>Total</b>	<b>161.8</b>	<b>76.2</b>	<b>85.6</b>	<b>112.3</b>
Margin	46.3%	37.7%	-	8.6 pts

North America	6 months to 31 March 2015	6 months to 31 March 2014	Variance	Variance %
Volume				
- Platforms	4,214	4,979	(765)	(15.4)
- Conversions	1,948	1,740	208	12.0
Average US\$ price/unit	16,462	15,542	920	5.9
Class III premium gaming operations units	9,204	8,207	997	12.1
Class II gaming operations units	20,381	n/a	n/a	n/a
Total units	29,585	8,207	21,378	260.5
Class III premium gaming operations US\$/day	50.15	43.27	6.88	15.9
Class II gaming operations US\$/day	38.64	n/a	n/a	n/a
Total gaming operations US\$/day	42.20	n/a	n/a	n/a

Latin America	6 months to 31 March 2015	6 months to 31 March 2014	Variance	Variance %
Volume				
- Platforms	795	688	107	15.6
- Conversions	179	-	179	n/a
Average US\$ price/unit	14,642	12,259	2,383	19.4

VGT Disclosures including pro forma values for prior corresponding period:

US\$ million	20th October 2014 to 31 March 2015	20th October 2013 to 31 March 2014	Variance	Variance %
Revenue	127.9	115.8	12.1	10.4
EBITDA	86.2	75.1	11.1	14.8
EBITDA Margin	67.4%	64.9%	-	2.5 pts
Class II gaming operations units	20,381	20,390	(9)	(0.0)
Class II gaming operations US\$/day	38.64	34.79	3.85	11.1

North American performance has been transformed by the inclusion of the VGT Class II gaming operations business. In local currency, North American revenue increased 75.1% and profits increased by 117.5%.

Through its programs of revenue enhancements and floor optimisation, VGT Class II gaming operations successfully increased average FPD by 11.1% compared to pro forma financials for the prior corresponding period. The installed base remained stable with an increase in units installed in the Midwest offset by a reduction in units in Mexico. The decision to cease operations in Mexico, a small and unprofitable business, will enhance VGT's ability to focus on high quality growth opportunities in core US markets going forward.

In a highly competitive market, the Group continued to grow its Class III premium gaming operations footprint driven by a successful mix of both proprietary and licensed new titles including *Good Fortune*<sup>™</sup>, *Superman 1978*<sup>™</sup>, *Can Can Paris*<sup>™</sup> and the continued popularity of the *Batman*<sup>™</sup> and *Walking Dead*<sup>™</sup> franchises. Average FPD hit an all-time high of US\$50.15 driven by the success of recent multi-site progressive ('MSP') products, including *Superman 1978*<sup>™</sup>. MSP products have grown to 18.4% of the total install base compared to 16.1% in the prior corresponding period.

The Class III premium gaming operations installed base will continue to be supported by the release of blockbuster titles and state of the art hardware configurations. Titles scheduled for release include *Big Bang Theory*<sup>™</sup> on the *Wonder Wheels*<sup>™</sup> platform and *Sons of Anarchy*<sup>™</sup> on the Verve platform. *Buffalo Grand*<sup>™</sup>, *Britney Spears*<sup>™</sup> and *Game of Thrones*<sup>™</sup> will launch the next generation Double ARC<sup>™</sup> cabinet and *Buffalo Stampede*<sup>™</sup> will debut on the *Behemoth*<sup>™</sup>. MSP product offerings will include *Big Bang Theory*<sup>™</sup>, *Sons of Anarchy*<sup>™</sup>, *Buffalo Grand*<sup>™</sup> and *Game of Thrones*<sup>™</sup>.

In Outright Sales, the Group was able to grow total market ship share almost 3 ppts and video ship share over 5 ppts on an overall market that declined approximately 25% on fewer new openings and expansions. In this smaller market, unit sales declined only 15.4% compared to the prior corresponding period owing to the increase in ship share. An increase in ASP was delivered on the strength of the new Helix<sup>™</sup> cabinets released in the second half of the prior fiscal year. ASP increased 5.9% to US\$16,462 per unit, compared to the prior corresponding period driven by strong sales of new Helix<sup>™</sup> cabinets. Sales of Class III conversions grew 12.1%. A strategic decision was taken to stop selling Class II conversions due to our recent acquisition of VGT and these have been removed from the comparative in the table above.

Further extension of the *Legends*<sup>™</sup> and *Wonder 4*<sup>™</sup> brands is complemented by the addition of *Wicked Winning Legends*<sup>™</sup>, *Wild Lepre'coins*<sup>™</sup> and *Wonder 4 Jackpots*<sup>™</sup>. A number of J\*series games including *Quick Fire*<sup>™</sup>, *Jackpot Streak*<sup>™</sup>, *Gold Pays*<sup>™</sup> and *Cash Explosion Link*<sup>™</sup> have been released and are performing well above house average.

Systems revenues were up 12.5% over the prior corresponding period on the success of the OASIS<sup>™</sup> Onelink and OASIS<sup>™</sup> HALO products. The business installed 3 OASIS<sup>™</sup> Casino Management Systems into new sites, however, these installs were offset by 5 removals for a net decline in the install base to 289 sites. The removals were primarily driven by property closures and corporate consolidations.

In Latin America, platform sales volume was up 15.6%. In addition, overall ASP increased by 19.4% due to a higher mix of new units. Revenue increased 41.0% in US dollars and profit grew by 13.2% due to the higher unit volumes and product mix. Latin America continues to see growth in recurring revenue as E\*series and J\*series gain penetration in the region. The total recurring revenue footprint grew 26% to over 1,400 units.

## Australia and New Zealand

A\$ million	Constant currency		Variance	Variance %
	6 months to 31 March 2015	6 months to 31 March 2014		
<b>Revenue</b>	<b>130.0</b>	<b>91.0</b>	<b>39.0</b>	<b>42.9</b>
<b>Profit</b>	<b>46.3</b>	<b>33.7</b>	<b>12.6</b>	<b>37.4</b>
Margin	35.6%	37.0%	-	(1.4) pts

	6 months to 31 March 2015	6 months to 31 March 2014	Variance	Variance %
Volume				
- Platforms	4,335	2,807	1,528	54.4
- Conversions	1,175	1,629	(454)	(27.9)
Average A\$ price/unit	19,797	16,054	3,743	23.3

ANZ revenue and profit increased 42.9% and 37.4% respectively to \$130.0 million and \$46.3 million compared to the prior corresponding period. This reflects impressive ship share gains in the key markets of NSW, Queensland and Victoria, with Aristocrat unit sales increasing by 54.4% in a market that grew by circa 12%.

The ship share gains were the result of bringing to market a portfolio of games which provides breadth of product categories and depth of performing games. These games included Players Choice™ Diamond Edition, Players Choice™ Sapphire Edition, Players Choice™ High Limits, Lightning Ca\$h™, Dynamite Ca\$h™, Super Wheel Blast™, Weird Wicked & Wild™, Pure Magic™ and the Lightning Link™ family of games. The performance of these games led to the Helix™ cabinet being the best performing cabinet in both NSW and Queensland.

Average Selling Price increased 23.3% due to an improved games mix and the introduction of the Helix™ cabinet.

Segment margin decreased to 35.6% from 37.0% due to a combination of the weaker Australian dollar impacting margin; one time launch costs related to new cabinet rollout; and lower contribution from sales of conversions which are at a higher margin.

The New Zealand business was impacted by ongoing uncertainty of pubs and club operators regarding recent tax changes and the costs associated with bank notes which are to be introduced towards the latter part of 2015.

## International Class III

A\$ million	Constant currency 6 months to 31 March 2015	6 months to 31 March 2014	Variance	Variance %
<b>Revenue</b>	<b>52.9</b>	<b>62.6</b>	<b>(9.7)</b>	<b>(15.5)</b>
<b>Profit</b>	<b>20.0</b>	<b>28.9</b>	<b>(8.9)</b>	<b>(30.8)</b>
Margin	37.9%	46.2%	-	(8.3) pts
Volume - Class III Platforms	2,149	3,182	(1,033)	(32.5)

Revenues in International Class III were down 15.5% in constant currency primarily driven by weak demand in Europe and South Africa. Asia Pacific performance was flat, strong sales into the new Macau openings where market leading ship shares were achieved were offset by reduced churn. Aristocrat continues to maintain its strong incumbent market share of all new venues.

Europe largely contributed to the revenue decline due to the continuation of the poor economic conditions throughout the region. The new Helix™ cabinet which was recently showcased at the ICE Tradeshow was well received by customers and should provide improved momentum in the region.

## Digital

A\$ million	Constant currency 6 months to 31 March 2015	6 months to 31 March 2014	Variance	Variance %
<b>Revenue</b>	<b>51.1</b>	<b>18.4</b>	<b>32.7</b>	<b>177.7</b>
<b>Profit</b>	<b>15.7</b>	<b>6.2</b>	<b>9.5</b>	<b>153.2</b>
Margin	30.7%	33.7%	-	(3.0) pts

Digital	6 months to 31 March 2015	6 months to 31 March 2014 <sup>(1)</sup>	Variance	Variance %
DAUs: average	716,672	344,316	372,356	108.1
DAUs: end of the period	772,616	410,864	361,752	88.0
ARPDau: average	\$ 0.35	\$ 0.20	0.15	75.0
ARPDau: end of period	\$ 0.42	\$ 0.25	0.17	68.0

(1) Daily Average Users for the period and prior corresponding period have been restated to exclude legacy products for which a third party license expired in December 2014. As these products had lower monetization rates than *Heart of Vegas*<sup>™</sup>, ARPDau has increased.

Digital revenues increased almost three-fold to \$51.1 million in constant currency (\$57.7 million in reported currency).

The Digital segment result increased to \$15.7 million in constant currency or \$17.7 million in reported currency terms driven by sustained growth in the *Heart of Vegas*<sup>™</sup> suite of applications throughout the period. Higher monetisation rates were driven by the iOS launches (iPad and iPhone) and increasingly sophisticated product features and marketing. Margins have moderated from 33.7% to 30.7% in the reporting period due to higher user acquisition spend.

The Group's social digital business, Product Madness, was awarded Social Slots Operator of the Year by eGaming Review North America Awards in April 2015. Portfolio-wide ARPDau was US 42c at period end with the successful launch of mobile contributing to the positive trend.

# Aristocrat



Financial statements for the half-year ended 31 March 2015

**These financial statements do not include all the notes of the type normally included in an annual financial report. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 September 2014 and any public announcements made by Aristocrat Leisure Limited during the reporting period and up to the date of these financial statements, in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.**

Aristocrat Leisure Limited ABN 44 002 818 368

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# Consolidated statement of comprehensive income

for the half-year ended 31 March 2015

	Notes	Six months to 31 March 2015 \$'000	Six months to 31 March 2014 \$'000
<b>From continuing operations</b>			
Revenue	3	699,243	405,932
Cost of revenue		(291,688)	(183,726)
<b>Gross profit</b>		<b>407,555</b>	222,206
Other income	3	12,073	6,591
Design and development costs		(89,449)	(61,457)
Sales and marketing costs		(52,268)	(34,083)
General and administration costs	3	(130,691)	(48,775)
Finance costs		(41,477)	(7,069)
<b>Profit before income tax expense</b>		<b>105,743</b>	77,413
Income tax expense		(29,920)	(15,824)
Profit from continuing operations		75,823	61,589
Profit/(loss) from discontinued operation	12	1,757	(4,210)
<b>Profit for the half-year</b>		<b>77,580</b>	57,379
<b>Other comprehensive income</b>			
<i>Items that may be reclassified to profit or loss</i>			
Exchange differences on translation of foreign operations		59,195	(1,512)
Net investment hedge		(7,969)	-
Changes in fair value of interest rate hedge		(2,835)	-
<b>Other comprehensive income for the half-year, net of tax</b>		<b>48,391</b>	(1,512)
<b>Total comprehensive income for the half-year</b>		<b>125,971</b>	55,867
<b>Total comprehensive income arises from:</b>			
Continuing operations		124,214	59,719
Discontinued operation		1,757	(3,852)
		<b>125,971</b>	55,867
<b>Earnings per share for profit from continuing operations attributable to ordinary equity holders of the Company</b>			
		<b>Cents</b>	Cents
Basic earnings per share	6	12.0	11.2
Diluted earnings per share	6	11.9	11.1
<b>Earnings per share for profit attributable to ordinary equity holders of the Company</b>			
		<b>Cents</b>	Cents
Basic earnings per share	6	12.3	10.4
Diluted earnings per share	6	12.2	10.3

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# Consolidated statement of financial position

as at 31 March 2015

	Notes	31 March 2015 \$'000	30 September 2014 \$'000
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents		159,733	285,929
Trade and other receivables		453,719	329,030
Inventories		90,902	75,840
Financial assets		9,265	7,681
Other assets		1,605	2,026
Current tax assets		10,737	991
<b>Total current assets</b>		<b>725,961</b>	701,497
<b>Non-current assets</b>			
Trade and other receivables		65,788	74,671
Financial assets		7,738	4,527
Property, plant and equipment		185,735	121,436
Deferred tax assets		54,900	80,117
Intangible assets	10	1,814,117	130,461
<b>Total non-current assets</b>		<b>2,128,278</b>	411,212
<b>Total assets</b>		<b>2,854,239</b>	1,112,709
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables		239,129	176,174
Borrowings	7	2,733	114,384
Provisions		47,688	47,991
Other liabilities		64,390	33,128
<b>Total current liabilities</b>		<b>353,940</b>	371,677
<b>Non-current liabilities</b>			
Trade and other payables		47,487	6,954
Borrowings	7	1,633,927	243
Provisions		14,142	13,162
Other liabilities		18,549	14,593
<b>Total non-current liabilities</b>		<b>1,714,105</b>	34,952
<b>Total liabilities</b>		<b>2,068,045</b>	406,629
<b>Net assets</b>		<b>786,194</b>	706,080
<b>EQUITY</b>			
Contributed equity	4	666,535	641,603
Reserves		(30,102)	(58,105)
Retained earnings		149,761	122,582
<b>Total equity</b>		<b>786,194</b>	706,080

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

## Consolidated statement of changes in equity

for the half-year ended 31 March 2015

Attributable to owners of Aristocrat Leisure Limited

Notes	Contributed equity \$'000	Reserves \$'000	Retained earnings \$'000	Total \$'000	Non- controlling interest \$'000	Total equity \$'000
<b>Balance at 1 October 2013</b>	233,137	(78,085)	224,392	379,444	(4,015)	375,429
Profit for the half-year	-	-	57,379	57,379	-	57,379
Other comprehensive income	-	(1,512)	-	(1,512)	-	(1,512)
<b>Total comprehensive income for the half-year</b>	-	(1,512)	57,379	55,867	-	55,867
<b>Transactions with owners in their capacity as owners:</b>						
Net movement in share-based payments reserve	-	(3,451)	-	(3,451)	-	(3,451)
Dividends provided for or paid	5	-	(41,297)	(41,297)	-	(41,297)
		(3,451)	(41,297)	(44,748)	-	(44,748)
<b>Balance at 31 March 2014</b>	233,137	(83,048)	240,474	390,563	(4,015)	386,548
<b>Balance at 1 October 2014</b>	<b>641,603</b>	<b>(58,105)</b>	<b>122,582</b>	<b>706,080</b>	<b>-</b>	<b>706,080</b>
Profit for the half-year	-	-	77,580	77,580	-	77,580
Other comprehensive income	-	48,391	-	48,391	-	48,391
<b>Total comprehensive income for the half-year</b>	-	48,391	77,580	125,971	-	125,971
<b>Transactions with owners in their capacity as owners:</b>						
Share capital issued	4	24,932	-	24,932	-	24,932
Net movement in share-based payments reserve		-	(20,388)	(20,388)	-	(20,388)
Dividends provided for or paid	5	-	(50,401)	(50,401)	-	(50,401)
		24,932	(20,388)	(50,401)	-	(45,857)
<b>Balance at 31 March 2015</b>	<b>666,535</b>	<b>(30,102)</b>	<b>149,761</b>	<b>786,194</b>	<b>-</b>	<b>786,194</b>

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# Consolidated statement of cash flows

for the half-year ended 31 March 2015

	Notes	Six months to 31 March 2015 \$'000	Six months to 31 March 2014 \$'000
<b>Cash flows from operating activities</b>			
Receipts from customers (inclusive of goods and services tax)		725,631	433,042
Payments to suppliers and employees (inclusive of goods and services tax)		(579,428)	(363,662)
		146,203	69,380
Other income		1,304	124
Interest received		6,977	5,047
Interest paid		(20,823)	(5,442)
Transaction costs relating to acquisition of subsidiary	11	(18,360)	-
Income taxes paid		(13,863)	(8,152)
<b>Net cash inflow from operating activities</b>		<b>101,438</b>	<b>60,957</b>
<b>Cash flows from investing activities</b>			
Payment for acquisition of subsidiary, net of cash acquired	11	(1,430,690)	-
Payments for property, plant and equipment		(41,154)	(26,806)
Payments for intangibles		(4,804)	(11,930)
Payments for investments		(3,138)	-
Proceeds from sale of subsidiary	12	1,757	-
Proceeds from sale of property, plant and equipment		117	2
<b>Net cash outflow from investing activities</b>		<b>(1,477,912)</b>	<b>(38,734)</b>
<b>Cash flows from financing activities</b>			
Payments for shares acquired by the Aristocrat Employee Share Trust		(2,225)	(4,938)
Proceeds from borrowings		1,449,435	140,653
Repayment of borrowings		(153,271)	(124,813)
Finance lease payments		(79)	(79)
Dividends paid to company's shareholders	5	(50,401)	(41,297)
Dividends paid to non-controlling shareholder		-	(614)
<b>Net cash inflow/(outflow) from financing activities</b>		<b>1,243,459</b>	<b>(31,088)</b>
<b>Net decrease in cash and cash equivalents held</b>		<b>(133,015)</b>	<b>(8,865)</b>
Cash and cash equivalents at the beginning of the half-year		285,929	29,689
Effects of exchange rate changes on cash and cash equivalents		6,819	(423)
<b>Cash and cash equivalents at the end of the half-year</b>		<b>159,733</b>	<b>20,401</b>

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

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## Note 1. Basis of preparation of half-year report

This condensed consolidated interim financial report for the half-year reporting period ended 31 March 2015 has been prepared in accordance with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Act 2001.

This condensed consolidated interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the period ended 30 September 2014 and any public announcements made by Aristocrat Leisure Limited during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, except as set out below. Comparative information is reclassified where appropriate to enhance comparability. The comparative information has also been adjusted due to the impact of the Lotteries discontinued operation.

### Significant changes and events in the current reporting period

During the six month period ended 31 March 2015, the Group completed the acquisition of Video Gaming Technologies Inc. (VGT). VGT is a leading provider of Class II gaming machines for the leased tribal gaming market in North America. VGT is headquartered in Tennessee, USA with an installed base of 20,381 machines at 31 March 2015. The results of the Group for the six months ended 31 March 2015 include the financial performance for VGT from the date of acquisition, being 20 October 2014, as well as the financial position of VGT as at 31 March 2015. Please refer to Note 11 for details of the acquisition.

For a detailed discussion of the Group's financial performance and position, refer to the Review of Operations.

### Impact of standards issued but not yet applied by the group

AASB 9 Financial Instruments addresses the classification, measurement and derecognition of financial assets and financial liabilities and may affect Aristocrat's accounting for financial assets and liabilities. Aristocrat does not expect the standard will have a significant impact on its financial statements. The standard is not applicable until 1 January 2018 but is available for early adoption.

The AASB has issued a new standard for the recognition of revenue. This will replace AASB 118 which covers contracts for goods and services and AASB 111 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer. The notion of control replaces the existing notion of risks and rewards. The Group will commence consideration of the impact of the new rules on its revenue recognition policies in the second half of the 2015 financial year. The standard is not applicable until 1 January 2017 but is available for early adoption.

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

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## Note 2. Segment information

### Description of segments

Management has determined the operating segments based on the reports reviewed by the Board of Directors and the Executive Leadership Team. Reports reviewed consider the business from a geographical perspective. The following reportable segments have been identified:

- The Americas;
- Australia and New Zealand;
- Japan;
- Digital; and
- International Class III.

Digital has been split out from the prior segment Rest of World, with the remainder of Rest of World now termed International Class III as compared to the prior annual financial statements. As Video Gaming Technologies Inc is located in North America, it is included in the Americas segment. The prior year information has been shown in a manner consistent with the current year information.

Segment result represents earnings before interest and tax, significant items, charges for design and development expenditure, intercompany charges and corporate costs.

Segment revenues are allocated based on the country in which the customer is located. Segment revenues and expenses are those that are directly attributable to a segment and the relevant portion that can be allocated to the segment on a reasonable basis.

Segment revenues, expenses and results exclude transfers between segments. The revenue from external parties reported to the chief operating decision maker is measured in a manner consistent with that in the statement of comprehensive income.

The activities of the entities in the Group are predominantly within a single business which is the design, development and distribution of gaming content, platforms and systems. The Group also operates within the on-line and social gaming and real money wager markets.

Reportable segments are reconciled to the consolidated financial statements on the following page.

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

## Note 2. Segment information

	Australia and New Zealand	The Americas	Japan	Digital	International Class III	Consolidated
<b>Six months to 31 March 2015</b>	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Revenue - continuing operations</b>						
Revenues from external customers	127,027	437,228	17,341	57,679	59,968	699,243
Other segment revenue from external customers	3,081	-	-	-	-	3,081
<b>Segment revenue</b>	<b>130,108</b>	<b>437,228</b>	<b>17,341</b>	<b>57,679</b>	<b>59,968</b>	<b>702,324</b>
Segment result - continuing operations	46,299	203,660	698	17,711	23,743	292,111
Interest revenue not allocated to segments						4,247
Finance costs						(41,477)
Design and development costs						(89,449)
Acquisition related transaction, integration and restructuring costs						(24,263)
Amortisation of acquired intangibles						(32,348)
Japan impairment reversals						6,157
Other expenses						(9,235)
Profit before income tax expense						105,743
Income tax expense						(29,920)
Profit from continuing operations						75,823
Profit from discontinued operation						1,757
<b>Profit for the half-year</b>						<b>77,580</b>

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

## Note 2. Segment information

	Australia and New Zealand	The Americas	Japan	Digital	International Class III	Consolidated
<b>Six months to 31 March 2014</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>Revenue - continuing operations</b>						
Revenues from external customers	88,444	222,738	13,752	18,400	62,598	405,932
Other segment revenue from external customers	2,590	-	-	-	-	2,590
<b>Segment revenue</b>	<b>91,034</b>	<b>222,738</b>	<b>13,752</b>	<b>18,400</b>	<b>62,598</b>	<b>408,522</b>
Segment result - continuing operations	33,652	84,032	970	6,165	28,734	153,553
Interest revenue not allocated to segments						2,718
Finance costs						(7,069)
Design and development costs						(61,457)
Amortisation of acquired intangibles						(1,189)
Other expenses						(9,143)
Profit before income tax expense						77,413
Income tax expense						(15,824)
Profit from continuing operations						61,589
Loss from discontinued operation						(4,210)
<b>Profit for the half-year</b>						<b>57,379</b>

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

	Six months to 31 March 2015 \$'000	Six months to 31 March 2014 \$'000
<b>Note 3. Profit for the half-year - from continuing operations</b>		
<b>(a) Revenue</b>		
Sale of goods	310,910	256,965
Gaming operations, on-line and services	388,333	148,967
<b>Total revenue</b>	<b>699,243</b>	<b>405,932</b>
<b>(b) Other income</b>		
Interest	7,328	5,308
Net foreign exchange gains	3,428	-
Remeasurement of contingent consideration	-	1,157
Gain on disposal of property, plant and equipment	13	2
Sundry income	1,304	124
<b>Total other income</b>	<b>12,073</b>	<b>6,591</b>
<b>(c) Expenses</b>		
<b>(i) Depreciation and amortisation</b>		
Depreciation and amortisation of property, plant and equipment		
- Buildings	390	354
- Plant and equipment	39,579	18,071
- Leasehold improvements	1,960	1,261
<b>Total depreciation and amortisation of property, plant and equipment</b>	<b>41,929</b>	<b>19,686</b>
Amortisation of intangible assets		
- Customer relationships and contracts	18,480	-
- Game names	307	-
- Computer technology	13,056	1,726
- Intellectual property and licences	1,212	151
- Capitalised development costs	1,962	-
<b>Total amortisation of intangible assets</b>	<b>35,017</b>	<b>1,877</b>
<b>Total depreciation and amortisation</b>	<b>76,946</b>	<b>21,563</b>
<b>(ii) Employee benefits expense</b>		
Total employee benefits expense	158,121	107,282
<b>(iii) Lease payments</b>		
Rental expense relating to operating lease		
- Minimum lease payments	11,121	8,851
<b>(iv) General and administration costs</b>		
General and administration expenses excluding significant expense items	82,741	48,775
Acquisition related transaction, integration and restructuring costs	24,263	-
Amortisation of acquired intangibles included in general and administration costs	29,844	-
Japan impairment reversals	(6,157)	-
<b>Total general and administration costs</b>	<b>130,691</b>	<b>48,775</b>
<b>(v) Other significant items</b>		
- Write down of inventories to net realisable value	3,679	1,887
- Net foreign exchange (gain)/loss	(3,428)	4,906

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

Six months to  
31 March 2015  
\$'000

Six months to  
31 March 2014  
\$'000

## Note 4. Equity securities issued

Issues of ordinary shares during the half-year:

Shares issued to share trust (3,800,000 shares)	24,932	-
Total equity securities issued during the half-year	24,932	-

## Note 5. Dividends

Dividends provided for or paid during the half-year:

- 8.0 cents, unfranked, per fully paid share, paid on 19 December 2014	50,401	-
- 7.5 cents, unfranked, per fully paid share, paid on 20 December 2013	-	41,297
Total dividends provided for or paid during the half-year	50,401	41,297

Dividends paid were satisfied as follows:

Paid in cash	50,401	38,368
Paid through the dividend reinvestment plan	-	2,929
Total dividends paid during the half-year	50,401	41,297

### Dividends not recognised at the end of the period

Since the end of the half-year the directors have recommended the payment of an interim dividend of 8.0 cents (2014 - 8.0 cents) per fully paid ordinary share, unfranked. The aggregate amount of the proposed interim dividend expected to be paid on 3 July 2015, but not recognised as a liability at the end of the half-year is:

50,706 44,113

### Dividend Reinvestment Plan (DRP)

The Aristocrat Leisure Limited Dividend Reinvestment Plan (DRP) will not operate in respect of the 2015 interim dividend.

## Notes to the consolidated financial statements

for the half-year ended 31 March 2015

	Consolidated	
	6 months to 31 March 2015	6 months to 31 March 2014
<b>Note 6. Earnings per share</b>		
	<b>2015</b>	2014
	<b>Cents</b>	Cents
<b>Basic earnings per share</b>		
From continuing operations attributable to the ordinary equity holders of the Company	12.0	11.2
From discontinued operation	0.3	(0.8)
Total basic earnings per share attributable to the ordinary equity holders of the Company	<u>12.3</u>	<u>10.4</u>
<b>Diluted earnings per share</b>		
From continuing operations attributable to the ordinary equity holders of the Company	11.9	11.1
From discontinued operation	0.3	(0.8)
Total diluted earnings per share attributable to the ordinary equity holders of the Company	<u>12.2</u>	<u>10.3</u>
	<b>2015</b>	2014
	<b>Number</b>	Number
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	631,147,316	550,775,861
Effect of Performance Share Rights	4,018,424	3,481,590
Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share	<u>635,165,740</u>	<u>554,257,451</u>
	<b>2015</b>	2014
	<b>\$'000</b>	\$'000
<b>Reconciliation of earnings used in calculating basic and diluted earnings per share</b>		
Net profit attributable to members of Aristocrat Leisure Limited		
From continuing operations	75,823	61,589
From discontinued operation	1,757	(4,210)
Earnings used in calculating basic and diluted earnings per share	<u>77,580</u>	<u>57,379</u>

### Information concerning the classification of securities

#### (a) Share based payments

Rights granted to employees under share based payments arrangements are considered to be potential ordinary shares and have been included in the determination of diluted earnings per share. The rights have not been included in the determination of basic earnings per share.

#### (b) Share-based payments trust

Shares purchased on-market and shares issued to the Aristocrat Employee Equity Plan Trust have been treated as shares bought back and cancelled for the purpose of the calculation of the weighted average number of ordinary shares used as the denominator in calculating basic earnings per share. At the end of the reporting period, there were 463,918 shares held in the share trust. During the period, 337,500 shares were purchased on-market and 3,800,000 shares were issued to the share trust. 4,115,406 shares were allocated to employees in relation to the rights that vested.

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

## Note 7. Borrowings

### Available facilities

This committed bank facilities are secured by a negative pledge that imposes certain financial covenants. The Group was in compliance with the imposed covenants at reporting date.

The bank loan facility arrangements are structured as follows:

- US\$1,300 million fully underwritten seven year US Term Loan B debt facility maturing 20 October 2021.
- A\$100 million 5 year Revolving facility maturing 20 October 2019.

These facilities are provided by a syndicate of banks and financial institutions. These secured facilities are supported by guarantees from certain members of the Company's wholly owned subsidiaries and impose various affirmative and negative covenants on the Company, including restrictions on encumbrances, and customary events of default. As part of the corporate facility, the Group is subject to certain customary financial covenants measured on a six-monthly basis.

Borrowings are at a floating rate. A portion of the interest rate exposure has been fixed under separate interest rate swap arrangements.

The bank overdraft facilities (\$5,000,000 and US\$2,000,000) are subject to annual review.

### Undrawn borrowing facilities

The Group's undrawn borrowing facilities were as follows:

	<b>31 March 2015 \$'000</b>	31 March 2014 \$'000
Floating rate		
- Expiring within one year (bank overdrafts, loans and other facilities)	<b>5,011</b>	14,006
- Expiring beyond one year	<b>100,000</b>	122,316
	<b>105,011</b>	136,322

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

## Note 8. Fair value measurement of financial instruments

### (a) Valuation techniques used to derive level 2 and level 3 fair values

The fair value of financial instruments that are not traded in an active market are determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available.

If all significant inputs required to determine a fair value of an instrument are observable, then the instrument is included in level 2. If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Valuation techniques used include using forward exchange rates at the balance sheet date for derivatives used for hedging, and probability weighted payments for the contingent consideration liability, discounted to present value. Derivatives used for hedging are included in level 2. As the contingent consideration liability was calculated based on unobservable inputs, it is included in level 3.

### (b) Fair value measurements using significant unobservable inputs (level 3)

The following table presents the changes in level 3 instruments for the half-year ended 31 March 2015, which relates to contingent consideration from the Product Madness acquisition:

	Contingent consideration liability \$'000
<b>Opening balance - 30 September 2014</b>	<b>12,636</b>
Interest expense	536
Payments made during the period	(8,047)
Adjustments to fair value of liability recognised in expenses	2,369
Foreign exchange movements	1,527
<b>Closing balance - 31 March 2015</b>	<b>9,021</b>

The adjustment to fair value included in other expenses relates to liabilities held at 31 March 2015.

### (i) Transfers between level 2 and 3 and changes in valuation techniques

There were no transfers between levels of the fair value hierarchy in the six months ended 31 March 2015. There were also no changes to valuation techniques applied as of 30 September 2014.

### (ii) Valuation inputs and relationships to fair value

The amounts payable for the contingent consideration liability are based on tiered earn-out bands payable to the former owners. Amounts recorded are weighted towards the upper earn-out bands. Changes in the unobservable inputs would not be expected to lead to a change in the fair value of the liability that is material to the Group.

### (iii) Valuation processes

The valuation process for the contingent consideration liability uses forecasts developed by finance team members of the Product Madness entities as an input into the valuations. The forecasts are reviewed by group finance team members, including the chief financial officer (CFO), with fair value estimates made following this review that incorporate discounting to present value and probability weighting of earn-out outcomes. Discussions of the results of the valuation processes between the CFO and Audit Committee are held annually, in line with the Group's full year reporting dates.

### (c) Fair values of other financial instruments

The Group also has a number of other financial instruments which are not measured at fair value in the statement of financial position. The carrying value of these financial instruments approximates their fair value.

## Note 9. Net tangible assets per share

	31 March 2015	31 March 2014
Net tangible assets per share	(\$1.62)	\$0.42

A large proportion of the Group's assets are intangible in nature, including goodwill and identifiable intangible assets relating to businesses acquired. These assets are excluded from the calculation of net tangible assets per share, which results in a negative amount.

Net assets per share at 31 March 2015 were \$1.24 (2014: \$0.70).

## Notes to the consolidated financial statements

for the half-year ended 31 March 2015

### Note 10. Intangible assets

	Goodwill \$'000	Customer relationships and contracts \$'000	Tradenname and game names \$'000	Intellectual property and licences \$'000	Capitalised development costs \$'000	Technology and software \$'000	Total \$'000
<b>Consolidated</b>							
Carrying amount at 1 October 2014	94,026	-	-	2,910	14,434	19,091	130,461
Additions	-	-	-	-	536	5,130	5,666
Additions on acquisition of subsidiary	781,972	561,773	23,478	-	-	112,036	1,479,259
Transfers	(8,264)	-	-	8,264	-	-	-
Amortisation charge	-	(18,480)	(307)	(1,212)	(1,962)	(13,056)	(35,017)
Foreign currency exchange movements	129,569	83,149	3,494	222	-	17,314	233,748
<b>Carrying amount at 31 March 2015</b>	<b>997,303</b>	<b>626,442</b>	<b>26,665</b>	<b>10,184</b>	<b>13,008</b>	<b>140,515</b>	<b>1,814,117</b>

The intangible assets of the Group increased primarily as a result of the acquisition of Video Gaming Technologies Inc. Refer to Note 11 for further information on this acquisition.

During the period the acquisition accounting for Paltronics Inc was completed. This resulted in \$8,264,000 being transferred from goodwill to intellectual property and licences.

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

## Note 11. Business combinations

### (a) Business combination during the period

On 20 October 2014 the Group acquired 100% of Video Gaming Technologies Inc (VGT). VGT is a leading provider of Class II gaming machines for the leased tribal gaming market in North America. VGT has a complementary product offering to Aristocrat, and has provided the opportunity to accelerate growth in the recurring revenue market.

Details of the purchase consideration, the net assets acquired and goodwill are as follows:

	2015 \$'000s
Purchase consideration	
Cash paid	1,484,257
Deferred consideration	57,244
Total purchase consideration	<u>1,541,501</u>

Finalisation of the fair values of assets and liabilities is in progress. Provisional values for the assets and liabilities at the date of acquisition are as follows:

	Fair value \$'000s
Cash	53,567
Receivables	27,126
Inventory	9,688
Property, plant and equipment	48,211
Intangible assets: Customer contracts and relationships	561,773
Intangible assets: Technology	112,036
Intangible assets: Trade name and game names	23,478
Other assets	4,673
Payables	(77,718)
Provisions	(3,305)
Net identifiable assets acquired	<u>759,529</u>
Add: goodwill	781,972
Net assets acquired	<u>1,541,501</u>

The goodwill is attributable to key employees, tax benefits and synergies from combining operations with Video Gaming Technologies Inc. The goodwill is deductible for tax purposes.

#### (i) Acquisition related costs

Acquisition related costs of \$17,568,000 are included in general and administration costs in the statement of comprehensive income for the year and \$18,360,000 in operating cash flows in the statement of cash flows.

#### (ii) Acquired receivables

The fair value of trade and other receivables on acquisition was \$27,126,000, all of which were trade receivables. The gross contractual amount for trade receivables due was \$28,380,000. The fair value of the receivables have been recovered from customers, or are expected to be recovered.

#### (iii) Revenue and profit contribution

The acquired business contributed revenues of \$160,334,000 and a net profit of \$11,197,000 to the Group for the period from 20 October 2014 to 31 March 2015.

Had the acquisition occurred on 1 October 2014, the revenue and profit of the Group would not be materially different to the amounts as included in the statement of comprehensive income.

	2015 \$'000
(iv) Purchase consideration - cash outflow	
Outflow of cash to acquire subsidiary	1,484,257
Less: Cash acquired	(53,567)
Outflow of cash - investing activities	<u>1,430,690</u>

# Notes to the consolidated financial statements

for the half-year ended 31 March 2015

## Note 12. Discontinued operation

### (a) Description

In the prior year, the Group sold Aristocrat Lotteries AB and Aristocrat Lotteries Italia S.r.L, together with related intellectual property assets. The results from these entities are shown in the statement of comprehensive income as a discontinued operation. The result for the current period represents a purchase price adjustment following the sale in the prior year. Financial information relating to the discontinued operation is set out below.

### (b) Financial performance

	Consolidated	
	2015	2014
	\$'000	\$'000
Revenue	-	3,967
Other income	1,757	-
Expenses	-	(9,656)
Profit/(loss) before income tax	1,757	(5,689)
Income tax (expense)/benefit	-	1,479
<b>Profit/(loss) after income tax of discontinued operation</b>	<b>1,757</b>	<b>(4,210)</b>

### (c) Cash flow information

Net cash inflow from operating activities	-	2,170
Net cash inflow from investing activities	1,757	-
<b>Net cash increase generated by the discontinued operation</b>	<b>1,757</b>	<b>2,170</b>

## Notes to the consolidated financial statements

for the half-year ended 31 March 2015

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### Note 13. Contingent liabilities

The Group had contingent liabilities at 31 March 2015 in respect of the following matters:

(i) a contingent liability may exist in relation to certain guarantees and indemnities given in the ordinary course of business by the Group;

(ii) controlled entities within the Group are and become parties to various legal actions in the ordinary course of business and from time to time. The Directors consider that any liabilities arising from this type of legal action are unlikely to have a material adverse effect on the Group; and

(iii) controlled entities within the Group are and become parties to various legal actions concerning intellectual property claims. Intellectual property claims can include challenges to the Group's patents on various products or processes and/or assertions of infringement of third party patents.

Most intellectual property claims involve highly complex issues. Often, these issues are subject to substantial uncertainties and therefore the probability of damages, if any, being sustained and an estimate of the amount of damages is difficult to ascertain. Based on the information currently available, the Directors consider that current claims are unlikely to have a material adverse effect on the Group.

### Note 14. Events occurring after reporting date

Since the end of the reporting period, an announcement has been made that the Japan operations will be closed. The closure is not expected to have a material impact on the Group's results for the year ending 30 September 2015 following the \$78m impairment recorded in the year ended 30 September 2014.

Other than the matter above, there has not arisen in the interval between the end of the half-year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group, in future financial reporting periods.

## Directors' declaration

for the half-year ended 31 March 2015

In the directors' opinion:

- (a) the financial statements and notes set out on pages 4 to 19 are in accordance with the *Corporations Act 2001* including:
- (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 31 March 2015 and of its performance, for the half-year ended on that date; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.



Dr ID Blackburne  
Chairman

Sydney  
Date: 26 May 2015



## **Independent auditor's review report to the members of Aristocrat Leisure Limited**

### ***Report on the Half-Year Financial Report***

We have reviewed the accompanying half-year financial report of Aristocrat Leisure Limited (the Company), which comprises the consolidated statement of financial position as at 31 March 2015, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, selected explanatory notes and the directors' declaration for Aristocrat (the consolidated entity). The consolidated entity comprises the company and the entities it controlled from time to time during the half-year.

### ***Directors' responsibility for the half-year financial report***

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement whether due to fraud or error.

### ***Auditor's responsibility***

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Australian Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 March 2015 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Aristocrat Leisure Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### ***Independence***

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

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*Conclusion*

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Aristocrat Leisure Limited is not in accordance with the *Corporations Act 2001* including:

1. giving a true and fair view of the consolidated entity's financial position as at 31 March 2015 and of its performance for the half-year ended on that date;
2. complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

PricewaterhouseCoopers

PricewaterhouseCoopers

Steve Humph

Partner  
Stephen Humphries

Sydney  
26 May 2015

SW

Partner  
Scott Walsh

Sydney  
26 May 2015



**Directors' report  
for the 6 months ended 31 March 2015  
Aristocrat Leisure Limited  
ABN 44 002 818 368**

The directors present their report together with the financial statements of Aristocrat Leisure Limited (the 'Company') and its controlled entities (the 'Consolidated Entity') for the six months ended 31 March 2015. The financial statements have been reviewed and approved by the directors on the recommendation of the Company's Audit Committee.

This report should be read in conjunction with the 30 September 2014 Annual Financial Report of the Company and any public announcements made in the period by the Group in accordance with the continuous disclosure requirements of the *Corporations Act 2001 (Cth)* and the ASX Listing Rules.

This report is made on 26 May 2015.

**Directors**

The directors of the Company during the six months under review and up to the date of this report, unless otherwise stated, are:

ID Blackburne (Non-Executive Chairman)  
JR Odell (Managing Director and Chief Executive Officer)  
DCP Banks (Non-Executive Director)  
KM Conlon (Non-Executive Director)  
RA Davis (Non-Executive Director)  
RV Dubs (Non-Executive Director)  
SW Morro (Non-Executive Director)

**Review and results of operations**

A review of the operations of the Consolidated Entity for the half-year ended 31 March 2015 is set out in the attached Review of Operations which forms part of this Directors' Report. The reported result of the Consolidated Entity attributable to shareholders for the half-year ended 31 March 2015 was a profit of \$77.6 million after tax (six months to 31 March 2014: \$57.4 million).

**Auditor's Independence Declaration**

The Auditor's Independence Declaration as required by section 307C of the Corporations Act 2001 is included at the end of this report.



**Rounding of amounts to nearest thousand dollars**

The Company is of a kind referred to in Australian Securities & Investments Commission Class Order 98/0100 dated 10 July 1998 (updated by Class Order 05/641 effective 28 July 2005 and Class Order 06/51 effective 31 January 2006) relating to the 'rounding off' of amounts in the Directors' Report and Financial Statements. Amounts in the Directors' Report and Financial Statements have been rounded off to the nearest thousand dollars in accordance with that Class Order.

This report is made in accordance with a resolution of the directors.

A handwritten signature in red ink, appearing to read "ID Blackburne".

**ID Blackburne**  
**Chairman**  
**26 May 2015**



## **Auditor's Independence Declaration**

As lead auditor for the review of Aristocrat Leisure Limited for the half-year ended 31 March 2015, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Aristocrat Leisure Limited and the entities it controlled during the period.

A handwritten signature in black ink that reads 'Steve Humphries' followed by a large, stylized flourish.

Stephen Humphries  
Partner  
PricewaterhouseCoopers

Sydney  
26 May 2015

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